



TO: Manufacturers Industrial Distribution Roundtable (MIDR)
Business Education Alliance (BEA)

FR: Jim Cavezza, Toys R Us and Bill Harr, Hormel Foods and Dr. Hazel Hill, San Joaquin Delta College,
Chairs

RE: There will be a joint meeting of the MIDR and BEA on Thursday, February 11 at 7:30 a.m. at Toys R Us Distribution Center, 1624 Army Court in Stockton. From Interstate 5, take the Charter Way Exit to Army Court, Make Right and straight ahead. Please welcome a special presentation on Quality Healthcare. Please confirm your attendance at fferral@stocktonchamber.org.

Multiple studies show that 40 percent of the total treatments costs for six chronic conditions are attributable to Potentially Avoidable Complications (PACs). Another 15 to 25 percent of the total treatment costs for selected acute events, like heart attacks or orthopedic surgeries, are PACs. The best providers cut their PAC rates in half.

Sally Covington and Tom Moore of Community Campaigns for Quality Care will review how employer sponsors of employee health benefit plans can use their Fee for Service Claims to identify the percentage of their claims costs attributable to defects in the quality of care delivered to their plan beneficiaries. A PAC analysis uncovers in precise detail the errors, underuse of clinically necessary care, and misuse of services that harm patients and drive up costs for those who pay the bills. Sally and Tom will outline how employers can use PAC analysis to improve utilization patterns, saving both lives and dollars.

The technology on which PAC analysis is based has been developed by a national nonprofit research organization in collaboration with academic researchers and clinical experts in health care quality measurement, including John Hopkins University, CMS, and the Agency for Healthcare Research and Quality.

- I Call to Order, Introductions, Chairs
- II Presentation by Sally Covington and Tom Moore
- III BEA Update
- IV MIDR Update
- V Other
- VI Adjourn